

June 2025

# POLAREAN

Making Lung Function Visible

## **Disclaimers**



The information contained in these slides and this presentation is being supplied to you by Polarean Imaging plc (the 'Company') solely for your information. For the purposes of this document, the presentation attached (the 'Presentation') shall mean and include the slides that follow, the oral briefing provided by the directors of the Company (the 'Directors') in connection with the slides, the question and answer session that follows the oral presentation, hard copies of this document and any materials distributed at, or in connection with the Presentation, or any of them.

This Presentation does not constitute or form part of any offer or invitation to sell or issue, or any solicitation of any offer to purchase or subscribe for, any securities of the Company in any jurisdiction nor shall it or any part of it nor the fact of its distribution form the basis of, or be relied on in connection with, any contract, commitment or investment decision in relation to any such matter nor does it constitute a recommendation regarding the securities of the Company. Investors and prospective investors in securities of the Company are required to make their own independent investigation and appraisal of the business and financial condition of the Company and the nature of the securities

This Presentation may include certain forward-looking statements, beliefs or opinions, including statements with respect to the Company's business, financial condition and results of operations. These statements, which contain the words "anticipate", "believe", "intend", "estimate", "expect", "forecast" and words of similar meaning, reflect the Directors' beliefs and expectations and involve risk and uncertainty because they relate to events and depend on circumstances that will occur in the future. No representation is made that any of these statements or forecasts will come to pass or that any forecast results will be achieved. There are a number of factors that could cause actual results and developments to differ materially from those expressed or implied by these statements and forecasts. Past performance cannot be relied on as a guide to future performance of the Company. Forward-looking statements speak only as at the date of this presentation and the Company expressly disclaims any obligations or undertaking to release any update of, or revisions to, any forward-looking statements in this Presentation. No statement in this Presentation is intended to be a profit forecast. As a result, you are cautioned not to place any undue reliance on such forward-looking statements.

The information contained in this presentation has been prepared by and is the sole responsibility of the directors of the Company. This Presentation speaks as of the date hereof. No reliance may be placed for any purposes whatsoever on the information contained in this document or on its completeness, accuracy or fairness. The Company, Directors, their advisers and each of their respective members, directors, officers and employees are under no obligation to update or keep current the information contained in this Presentation, to correct any inaccuracies which may become apparent, or to publicly announce the result of any revision to the statements made in this document except where they would be required to do so under applicable law, and any opinions expressed in them are subject to change without notice. No representation or warranty, express or implied, is given by the Company or the Directors, or any of their subsidiary undertakings or affiliates or directors, officers or any other person as to the fairness, accuracy or completeness of the information or opinions contained in this Presentation and no liability whatsoever for any loss howsoever arising from any use of this Presentation or its contents otherwise arising in connection therewith is accepted by any such person in relation to such information. If the recipient is in any doubt about the contents of this and any accompanying materials or the action to be taken, the recipient should consult a person authorised for the purposes of FSMA or from another appropriately authorised advisor if he is taking advice in a territory outside the United Kingdom.

## **Our Mission and Vision**



## Mission

Revolutionising pulmonary medicine through direct visualisation of lung function

## Vision

Optimise lung health and prevent avoidable loss by illuminating hidden disease

## **Detect** | Guide | Monitor



## **Polarean Senior Management Team**



#### Successful, experienced healthcare professionals with proven track record

_			Selected Prior Company Affiliations
10000 9	<b>Christopher von Jako, PhD</b> CEO & Executive Director	<ul> <li>Joined in 2023</li> <li>30+ years of global executive leadership experience in MedTech with a primary focus on capital image guidance equipment</li> <li>Led organisations in early-stage, expansion, and turnaround environments with five entities resulting in M&amp;A</li> </ul>	ST. JUDE MEDICAL WeuroTherm Medtronic  INTEGRA COVIDIEN RADIONICS  Trusted Accuracy
	<b>Charles Osborne</b> CFO & Executive Director	<ul> <li>Joined in 2019</li> <li>30+ years of global life sciences experience, 20+ years as CFO</li> <li>Extensive public company, corporate partnering, and M&amp;A experience</li> </ul>	innocrin scynexis
V 200 F	<b>Alex Dusek</b> Chief Business Officer	<ul> <li>Joined in 2019</li> <li>25+ years of global executive commercial leadership in Pharma, Biotech, &amp; MedTech</li> <li>Led global pulmonary pharma product launches</li> </ul>	Boehringer Ingelheim  United Therapeutics
	<b>Alan Huang, PhD</b> VP of Global Sales	<ul> <li>Joined in 2024</li> <li>15+ years of global business leadership experience in MedTech with a primary focus on capital image guidance equipment</li> <li>Experience in creating new markets and growing businesses with novel technologies.</li> </ul>	JOHNS HOPKINS  MEDICINE
1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	<b>Chase Hall, MD</b> Chief Medical Advisor	<ul> <li>Joined in 2024</li> <li>Associate Professor of Medicine at the University of Kansas Medical Center in the Division of Pulmonary and Critical Care &amp; also serves as Associate Director at the University of Kansas Interstitial Lung Disease and Rare Lung Disease Clinic</li> </ul>	Washington University in St. Louis School of Medicine  BARNES EWISH Hospital  Washington University in St. Louis
	<b>Bastiaan Driehuys, PhD</b> Chief Scientific Officer & Founder	<ul> <li>Joined in 2012</li> <li>A Polarean founder and technology founder with over 100 peer-reviewed articles on hyperpolarised gases and holds over 30 patents in this area</li> <li>Professor in the Department of Radiology at Duke University Health System</li> </ul>	Amersham Health

## At a Glance



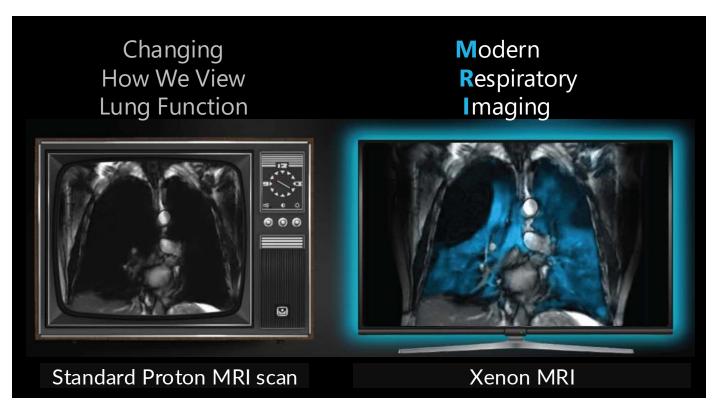
- Commercial-stage functional lung imaging company with 20+ customers
- First and Only FDA-Approved Inhaled

  MRI Contrast Agent compatible with
  Philips, GE HealthCare, and Siemens MRIs
- Favorable reimbursement for the 10-second image strengthens hospital economics, fuelling adoption









#### Indication

XENOVIEW, prepared from the Xenon Xe 129 Gas Blend, is a hyperpolarised contrast agent indicated for use with MRI for evaluation of lung ventilation in adults and **pediatric patients aged 6 years and older**.

#### **Limitations of Use**

XENOVIEW has not been evaluated for use with lung perfusion imaging.

## **Investment Opportunity**



#### Significant global unmet clinical need to improve lung health

Function	nal Lung
lmaging	<b>Platform</b>

Proprietary | Non-invasive | Radiation-free | Sensitive | Fast | FDA-approved | U.S.-reimbursed | Lucrative Per-patient Consumable Revenue Model

Large Total
Addressable Market

Lung Airway
Disease

**Lung Cancer** 

Massive Label Expansion Market

Lung Tissue Disease

Pulmonary Vascular Disease

Pharma / Research Markets

Drug Development Comparative Effectiveness Trials

Sensitive, non-invasive biomarkers speed trials and market entry

<sup>\*</sup>Derived by multiplying the total U.S. and global addressable patients (from various sources) by the Polarean revenue per scan.

## **Optimise Lung Health**

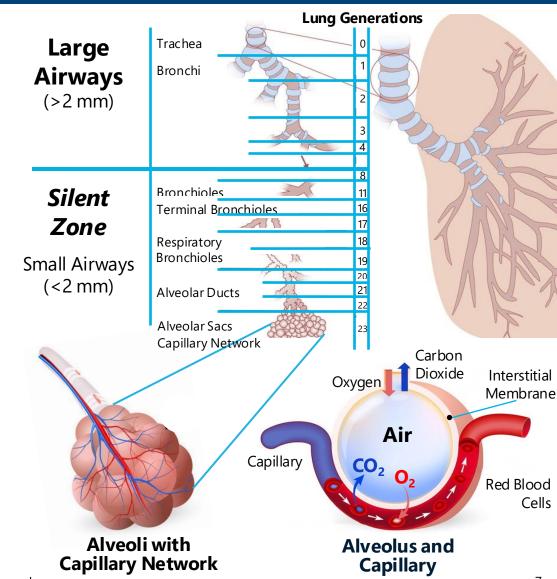


## The Challenge

 Traditional tests miss early lung dysfunction in the Silent Zone delaying diagnosis and risking irreversible damage.

## The Solution

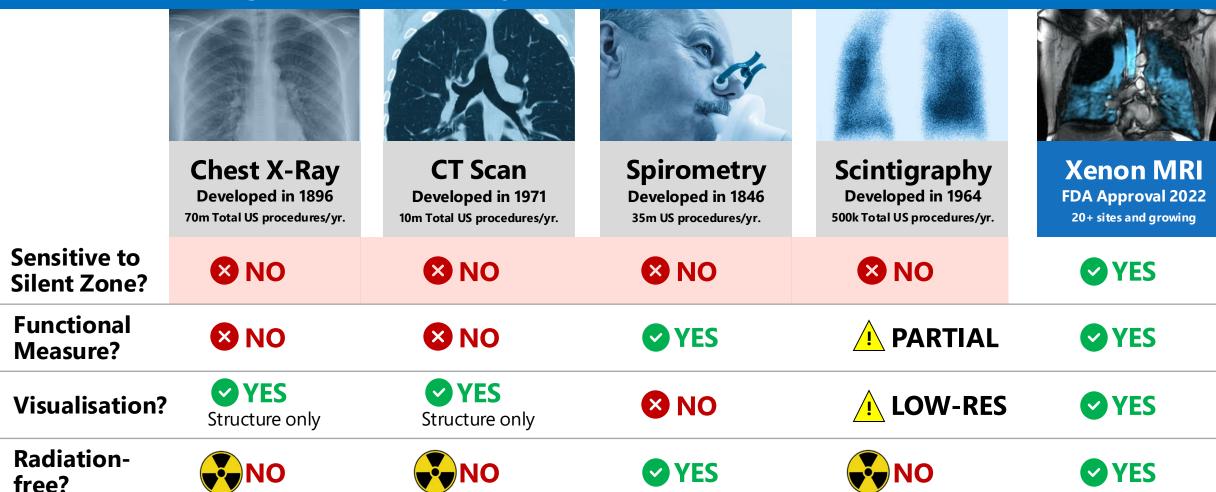
 Xenon MRI illuminates hidden losses enabling earlier detection, better treatment decisions, and the potential to protect lung health.



## **Decades Without Advancement**



## Traditional lung assessments rely on blunt tools that fall short



## Structure vs. Function





WHAT CT CAN SEE
Upper branch lung STRUCTURE

WHAT CT CAN'T SEE

Silent Zone FUNCTION

Corporate Presentation June 2025

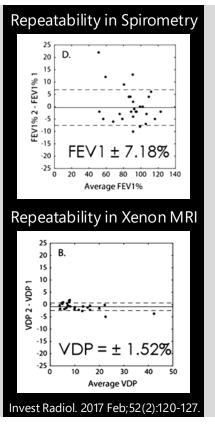
## **Benefits Over Spirometry**

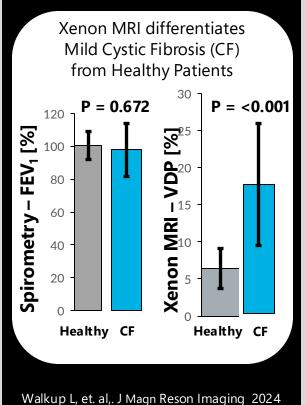


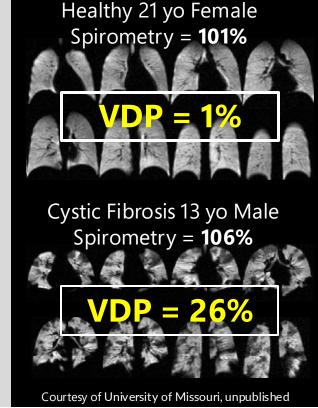
- Less EffortDependent
- Not everyone can do Spirometry
- Lower Test/Retest Variability
- More Sensitive Measure of Small Airway Disease ("Silent Zone")
- Direct, Quantitative, and Visual Imaging of Lung Function
- Personalised, DirectMeasurement of Lung Function











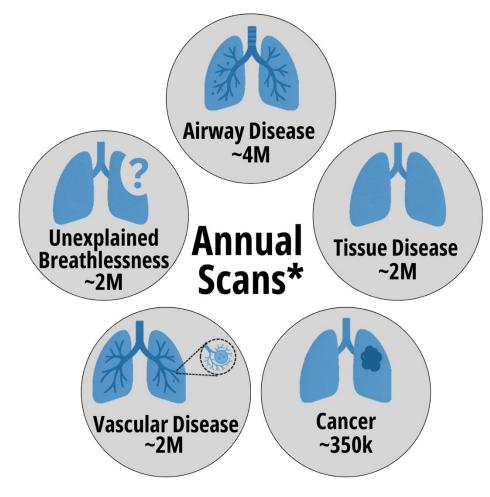
## Targeting a Large, Unmet Need in Lung Disease Polarean

Serving critical needs across five major respiratory conditions

# Across the US, over 5 million people are affected by lung diseases are suited for Xenon MRI

#### Multiple factors drive demand for advanced diagnostics

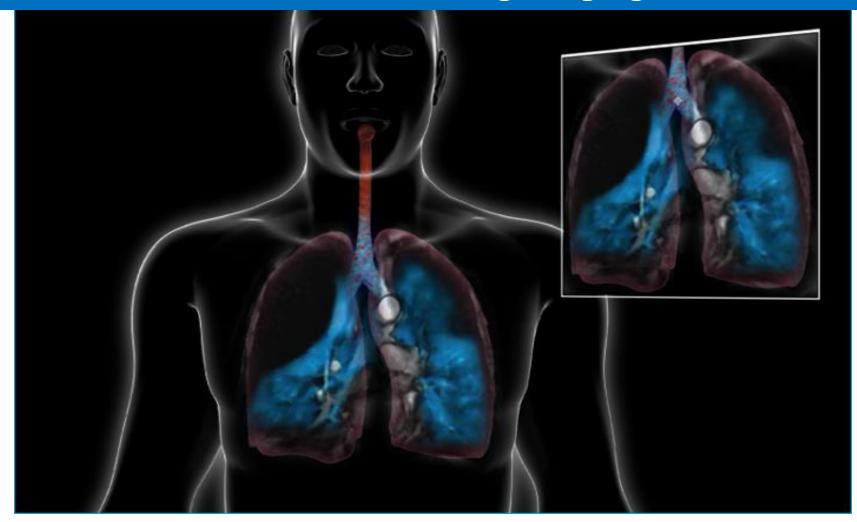
- Aging Population US Census Bureau projects older adults will outnumber children by 2035
- Obesity-Center for Disease Control says 41.9% of US population is obese
- Pulmonary Long Covid Growing population with persistent respiratory symptoms
- Lung Cancer The second most common cancer and leading cause of cancer death
- Rising Respiratory Costs Respiratory diseases are major drivers of healthcare spending
- Industry Tailwinds Respiratory Diagnostics & Pharma Market are growing fast
- Rare & Orphan Lung Disease Challenging for patients, physicians, and researchers



<sup>\*</sup>Derived by multiplying the total U.S. addressable patients (from various sources) by the Polarean.

## Introduce the Power/Safety of MRI to the Lung POLAREAN

#### **Underutilisation of MRI in lung imaging until now**





No radiation exposure to patient



Spatially distributes to image the smallest airways



Evaluates Regional Lung Ventilation



Non-effort dependent procedure



Single 10-second breath hold generates a full 3D

## **Our Solution: Xenon MRI Platform**



#### Game-changing drug-device imaging product with per patient consumable

**Hospital Hyperpolarisation Lab** 



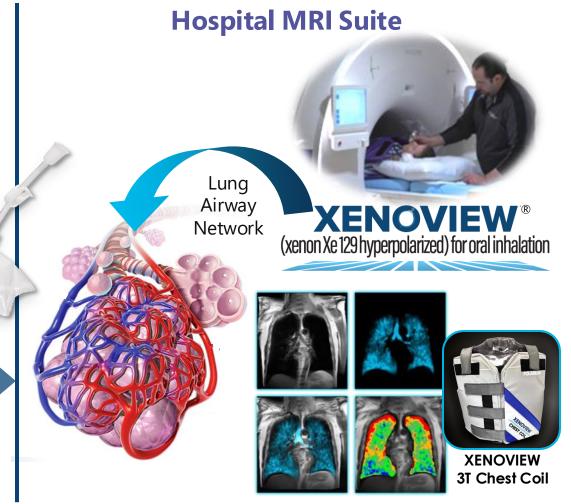
Multi-dose Dose Xenon Cylinder Production

Dose Measurement

XENOVIEW®
Active Dose

4 dose

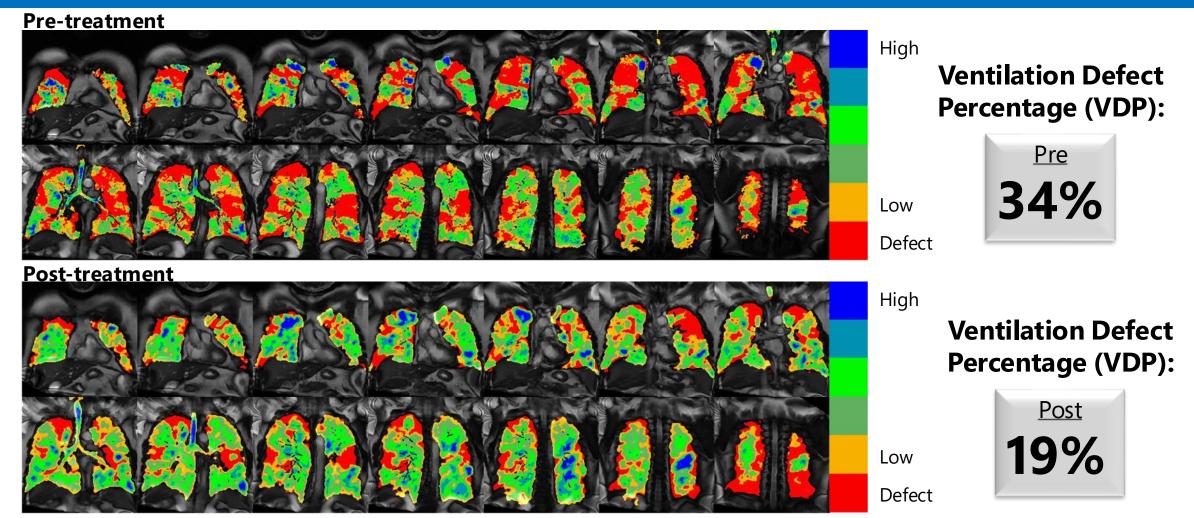
bag sizes



## **Our Solution: Xenon MRI Platform**



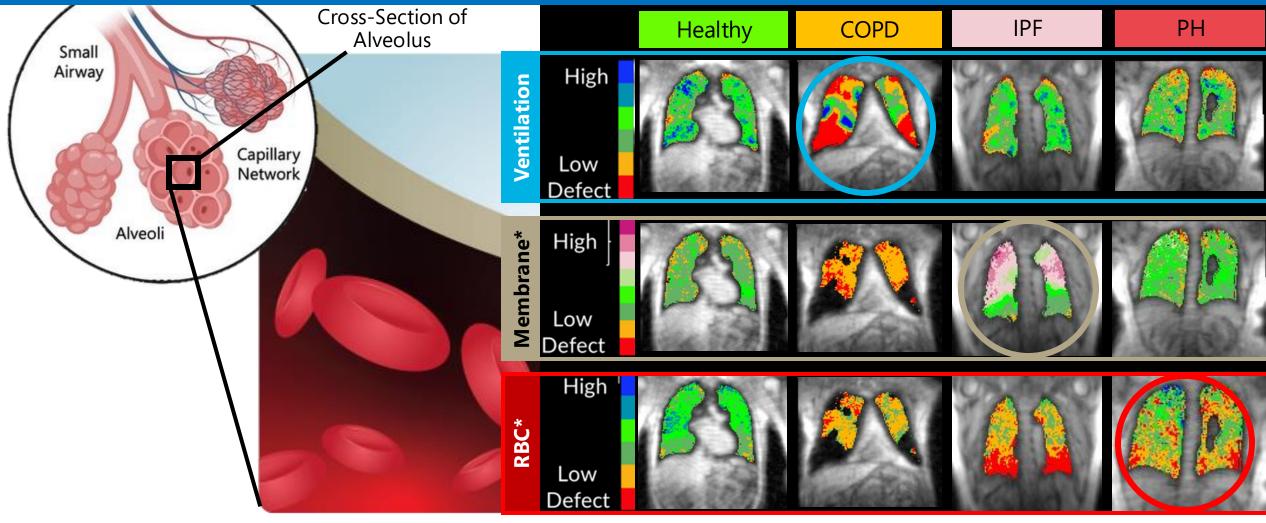
## Only pulmonary function test that provides regional visual and quantitative data



## **Xenon MRI Value – See The Whole Picture**



#### Uniquely suited to more precisely characterise multiple diseases



## **Xenon MRI Clinical Utility**



# Disease Characterisation

**Detect** early hidden functional loss

# Therapeutic Response

Monitor improvement or progression

#### Airway

- Asthma
- Bone Marrow Transplant
- Bronchopulmonary Dysplasia
- COPD
- Cystic Fibrosis
- Lung Transplant
- Unexplained Breathlessness

#### Tissue Disease

- Deployment-Related Resp Disease
- Pulmonary Fibrosis
- Long-COVID

#### Pulmonary Vascular

Pulmonary Hypertension

#### Lung Cancer

- Surgical Oncology
- Medical Oncology
- Radiation Therapy

# **Image Guidance**

Guide biopsy, valve placement, radiation, and surgery

#### Airway

- COPD Endobronchial valves
- Biopsy Guidance

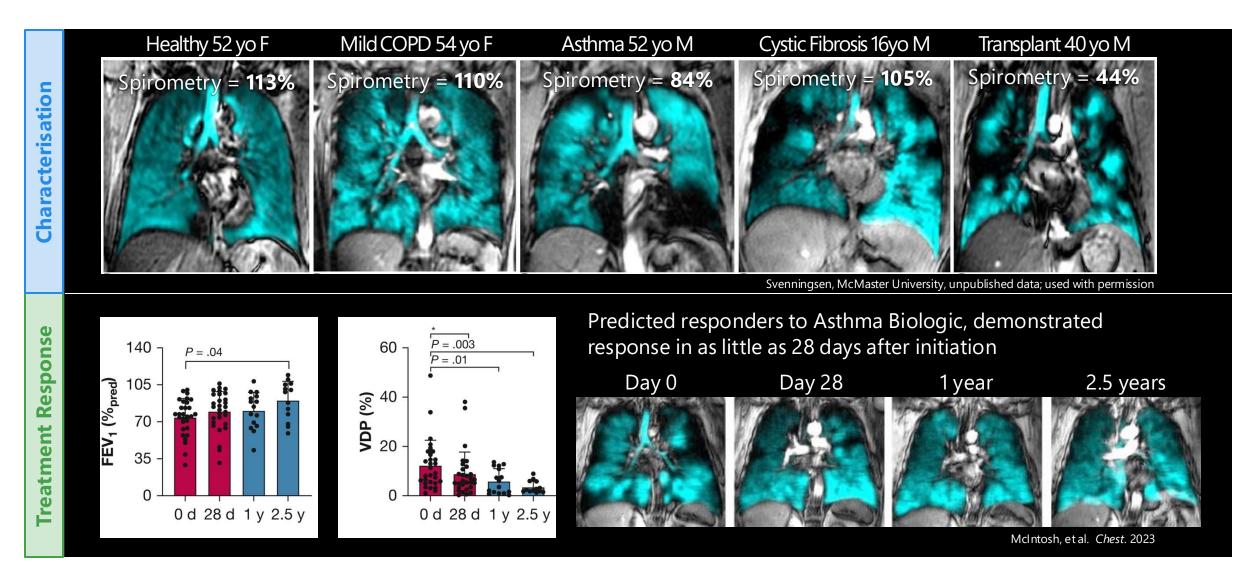
#### Lung Cancer

- Radiation Planning
- Surgical Resection Planning

Examples

## **Lung Airway Disease**

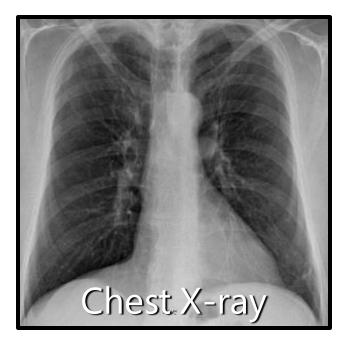


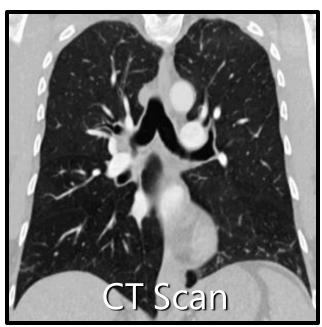


## **Unexplained Breathlessness**



#### Xenon MRI provides additional information to guide treatment





Spirometry

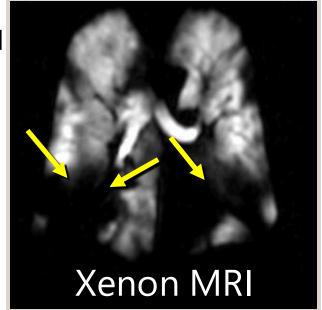
78% of Predicted

4 months later

Spirometry

82%

of Predicted



## **Lung Tissue Disease\***

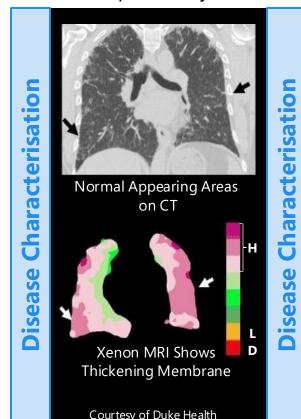


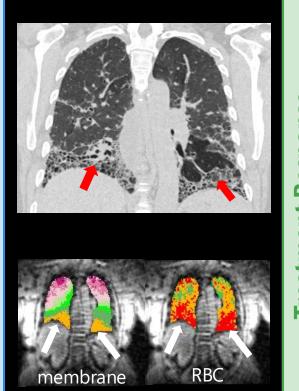
Allows disease characterisation and manage early active disease not explained by CT and/or Spirometry

Allows visualization changes in Interstitial Lung Disease

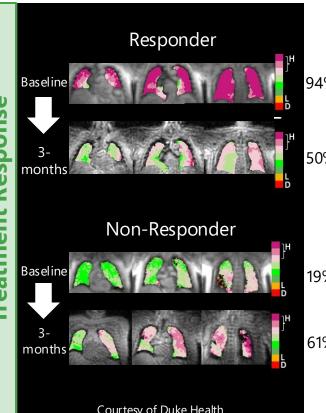
Allows monitoring and optimisation of Idiopathic Pulmonary Fibrosis antifibrotics

Potentially allows the prediction of disease response to antifibrotics







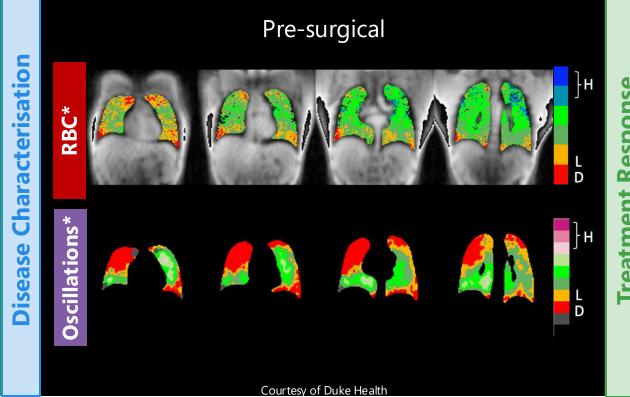


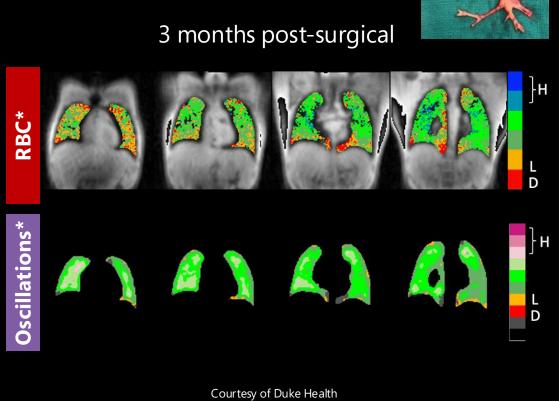
## Pulmonary Vascular Disease\*



#### **Chronic Thromboembolic Pulmonary Hypertension**







## **Lung Cancer**



#### **Surgical Oncology**

- Predict post-surgical lung function and guide resection decisions
- Assess regional recovery patterns compensation

#### **Radiation Oncology**

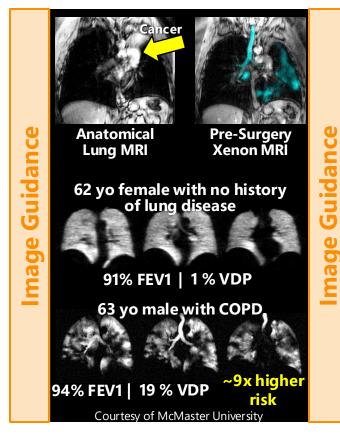
- Functional lung avoidance Radiotherapy
- Earlier detection of radiationinduced lung injury

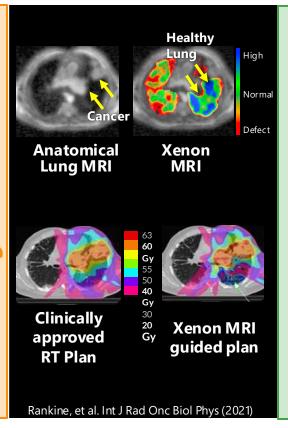
#### **Medical Oncology**

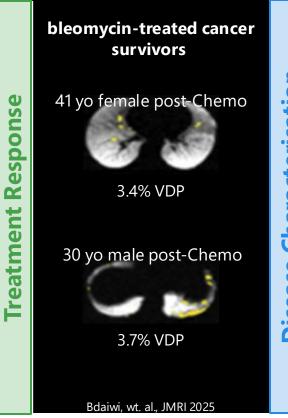
- Assess baseline function to predict treatment tolerance/optimise meds
- Detect drug-induced lung toxicity before changes in CT

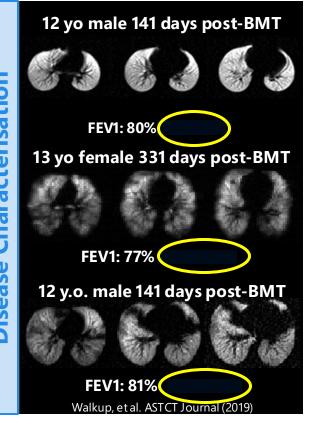
#### **Hematology Oncology**

- Assess baseline function to diagnose bronchiolitis obliterans syndrome (BOS)
- Assess post-treatment function to determine evidence of BOS





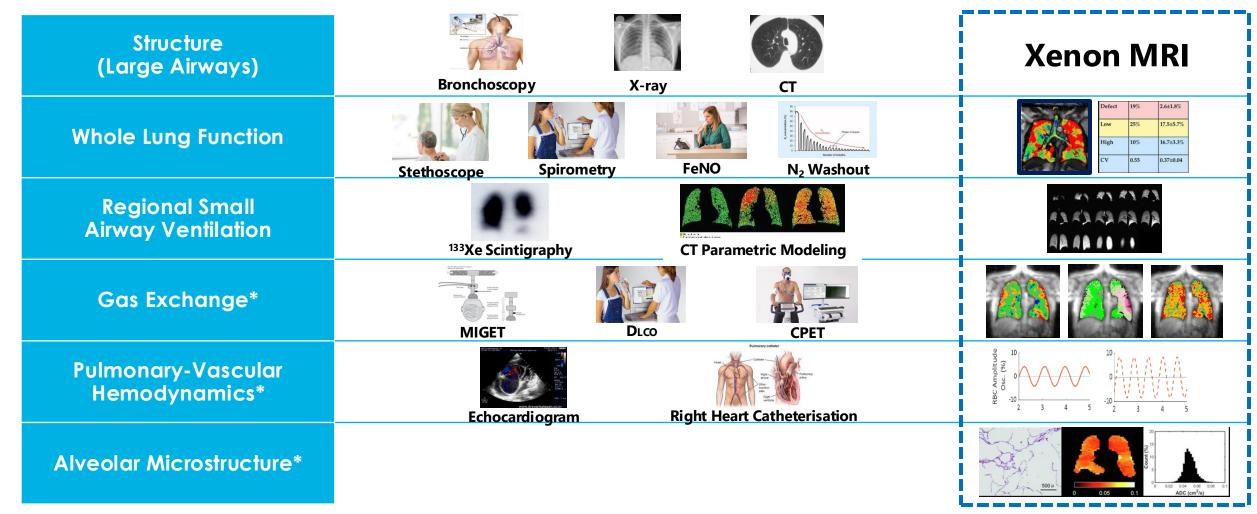




## Delayed Diagnosis: Losses Extend Beyond Time, Cost, and Health



The ONLY comprehensive solution providing a full picture in one 10-second exam

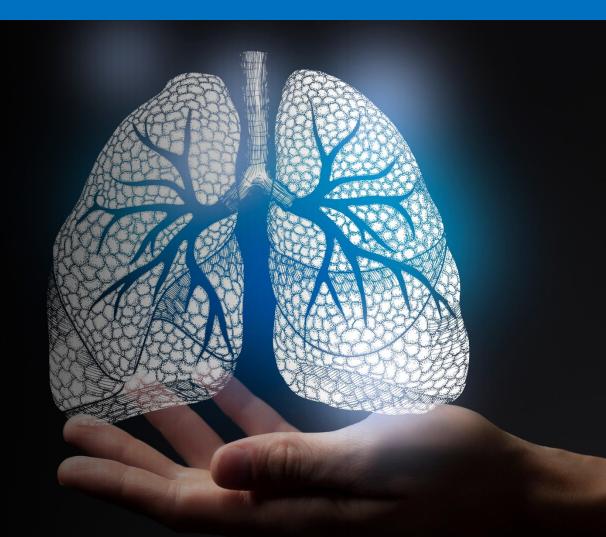


## **Clinical Focus Areas**



## Multiple entry points

- Pulmonology
- Cardiology
- Hematology
- Immunology
- Interventional Pulmonology
- Lung Transplant Surgery
- Radiation Oncology
- Radiology



## **22 Xenon MRI Customers**



## Including leading academic medical centers



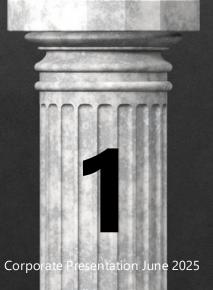
## **5-fold Strategy**



## Generating value and paving the path for success in 2025 and beyond



**Drive Utilisation** 





Grow **User-Base** 





Broaden Reimbursement





**Expand TAM** 







## **Commercialisation Strategy**

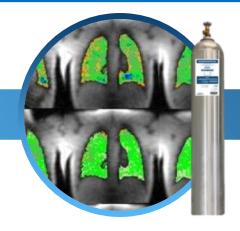


#### A three-pronged approach in market development phase



#### **Convert Research Base**

- Our Strongest Champions
- Enable handful of sites to begin utilising clinical gas



**Drive Utilisation** 

- Target pulmonologists, surgeons, and radiologists
- Focus on multiple clinical applications, starting with ventilation imaging
- Future growth magnified through utilisation



## Target Top-100 U.S. Lung Hospitals

- Build credibility with early influencers and publishers
- Leverage early success with research-base customers
- Pre-existing MRI compatibility
- Promote profitable ROI with reimbursement codes

## **Strong Economic and Clinical Incentive for Adopters**



#### Attractive reimbursement - 3 scans/week yields positive cash

#### US Healthcare Dynamics:

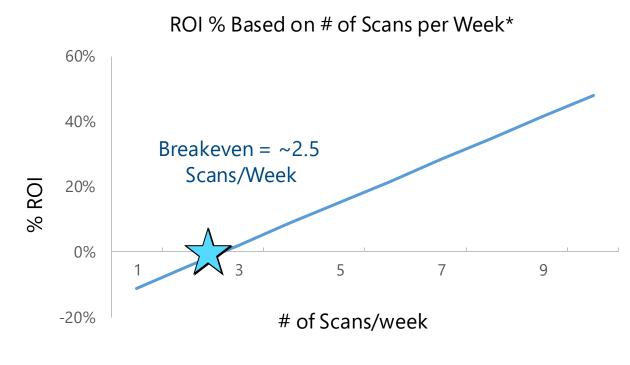
- Reimbursement drives technology adoption
- Payers include the US government (Medicare and Medicaid) and private insurers

#### Hospital Revenue Model:

- Polarean reimbursement code offers incentive for additional hospital revenue while providing improved patient care
- Polarean reimbursement code enables return on investment (ROI) through covered scans and reduces financial risk

#### Polarean Opportunity:

 Addresses a gap in functional lung imaging, enhancing diagnosis and care



<sup>\*</sup> Includes all costs: the system, disposables, potential room prep, MRI upgrade, and personnel

## **TAM Expansion - Paediatrics**



#### Focused on high-value market expansion products

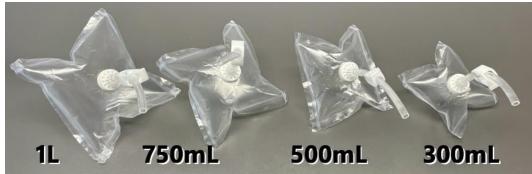
- Lowered On-Label Age from 12 to 6 Years
  - FDA approval June 2025
  - Launch Controlled Market Release in H2 2025
  - Benefits both children and providers
    - ✓ No radiation, enabling safe longitudinal imaging
    - ✓ Simpler and less effort-dependent than spirometry
    - ✓ No reference equations required
    - ✓ Visualises lung function to monitor progress and support compliance
    - Quantifies alveolar simplification in early childhood through adolescence
    - ✓ Gas exchange offers functional measurement of membrane conductance and RBC transfer









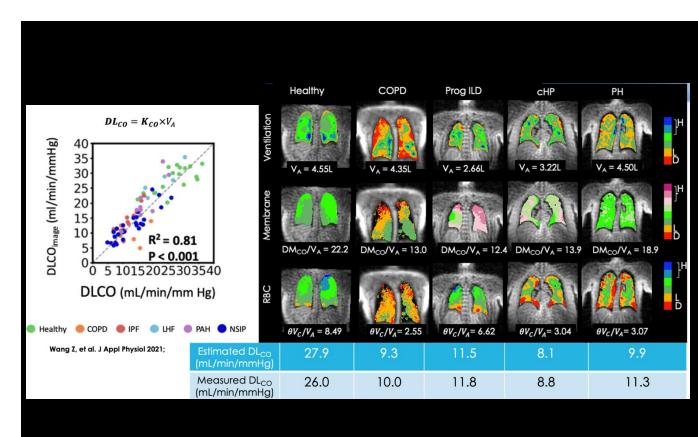


## **Planned TAM Expansion\***



#### Focused on high-value market expansion products

- Gas Exchange
  - De-risked product label expansion by leveraging current product/research
    - ✓ Addresses a significant unmet clinical need
    - ✓ Strong product safety profile
    - ✓ Positive FDA Feedback from Type B meeting
    - ✓ Extensive regulatory process experience
    - ✓ Secured hospital reimbursement
    - ✓ Over 10 years of research in gas exchange science with numerous publications
    - ✓ Proof-of-concept study conducted with 142 subjects † in addition to another ~100 subjects



## **Xenon MRI Service Model**



#### Polarean expansion into pharma-sponsored trials

- Strategic Partnership with VIDA
- Advancing Drug Development
  - Sensitive, non-invasive biomarkers potentially reduce sample sizes and accelerate time-to-market for new therapies
- Major Global Pharma Partner Selection
- Strengthening Market Position & **Growth Strategy**

#### **Xenon MRI**

Key Revenue Verticals



#### **Pharma Companies Involved in Studies Using Xenon MRI Through Our Customers**

















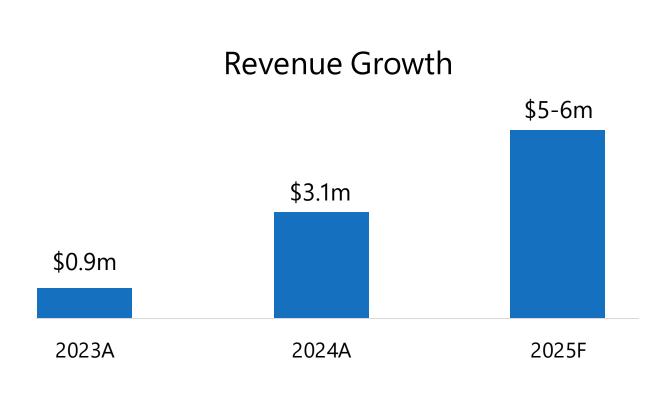
## FY 2024 Financial Overview



31

#### **Strong Finish to the Year**

- Revenue
  - > Achieved 2024 Revenue of US \$3.1 m
  - > >50% growth in consumables, 2024 vs 2023
- Expenses
  - > Investing in commercialisation efforts
  - > Tight control of cash operating expenses
- Cash
  - > \$12.1m\* as of 31 December 2024, and no debt
  - > Funds company through Q2 2026
- Strong Strategic Investment
  - Bracco Imaging
  - NUKEM Isotopes

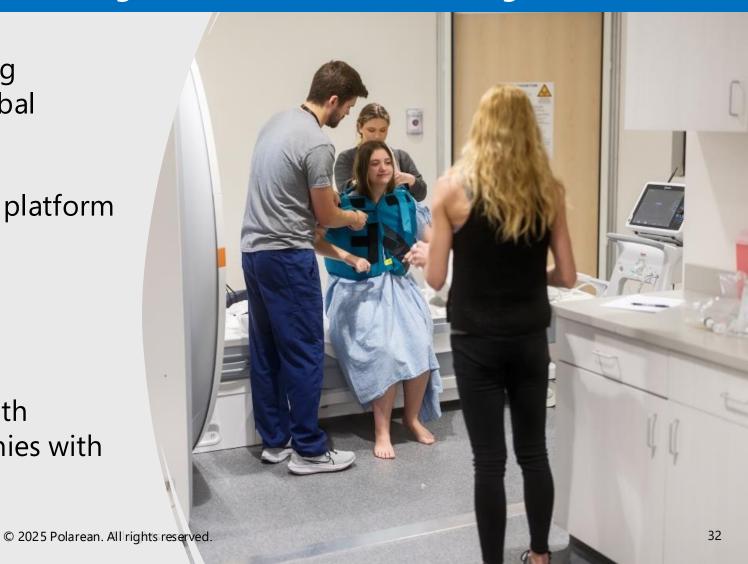


## Why Invest in Polarean?



#### Revolutionising pulmonary medicine through direct visualisation of lung function

- Game changing drug device imaging product that addresses growing global health problem
- ✓ Pioneering functional lung imaging platform with large total addressable market
- Clear patient impact and attractive reimbursement programme
- ✓ Fostering additional partnerships with medical device and pharma companies with significant growth potential



## Thank You!



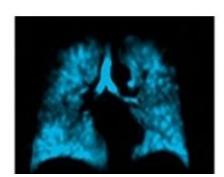
#### **Enquiries:**

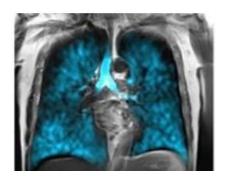


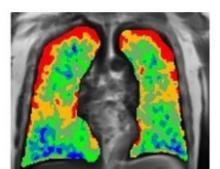
Polarean Charles Osborne Chief Financial Officer cosborne@polarean.com Stifel Nicolaus Europe Limited (NOMAD Sole Corporate Broker)
Nick Moore, Nick Harland, Brough Ransom, Ben Good (HC Investment Banking)
Nick Adams / Nick Harland (Corporate Broking)
+44 (0)20 7710 7600

Walbrook PR Anna Dunphy +44 (0)20 7933 8780 polarean@walbrookpr.com











Optimise lung health and prevent avoidable loss by illuminating hidden disease

## **Board of Directors**



## Industry leaders with extensive industry and leadership experience

8	Ke
	Da
	Jür
	Ch
<b>Q</b>	Су

Ken West
Dan Brague
Jürgen Laucht
Charles Osborne
Cyrille Petit
Frank Schulkes
Christopher von Jako, PhD

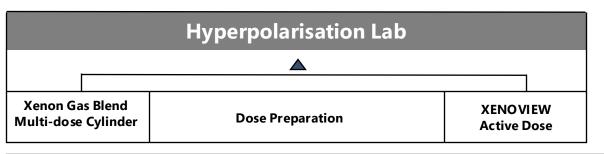
	Non-Executive (
	Non-Executive [
	Non-Executive I
	CFO & Director
	Non-Executive I
	Non-Executive I
nD	CEO & Director

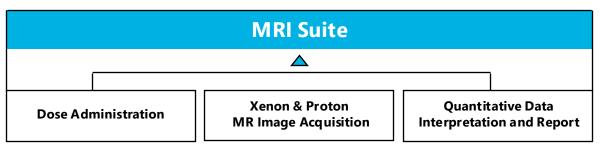
 		Selected Prior Affiliations
Non-Executive Chairman	Former Polarean CEO, serial entrepreneur	POLAREAN EMBREX BIOLEX
Non-Executive Director	Former CEO of Curium North America	CUCIUM Mallinckrodt Pharmaceuticals
Non-Executive Director	Former Managing Director of NUKEM Isotopes	NUKEM
CFO & Director		innocrin scynexis
Non-Executive Director	Chief Corporate Development Officer and Head of Strategic Initiatives, Bracco Group	SmithNephew
Non-Executive Director	Chief Financial Officer, Distalmotion	CONVATEC  - forever caring -
		St. Jude Medical WNeuroTherm Medtronic

## **Established CMS Payment for Xenon MRI Workflow**



#### **Total Estimated Hospital Outpatient Facility Payment ≈\$2,500**





C9791

Magnetic resonance imaging with inhaled hyperpolarised xenon-129
contrast agent, chest, including preparation and administration of agent

\$1,250 Facility (F) | \$0 Physician (P)

0649T Quantitative MR for analysis of tissue

\$950 F | \$40 P



A9610

Xenon Xe-129
hyperpolarised gas,
diagnostic,
per study dose

**Packaged Payment** 

71550 MRI Chest without Contrast (Proton)

\$233 F | \$47 P

76377
3D rendering with interpretation post-processing

\$25P

The coding, coverage, and payment information contained herein is gathered from various resources and is subject to change without notice. Polarean cannot guarantee success in obtaining third-party insurance payments. Third-party payment for medical products and services is affected by numerous factors. It is always the provider's responsibility to determine and submit appropriate codes, charges, and modifiers for services that are rendered. Providers should contact their third-party payers for specific information on their coding, coverage, and payment policies.